

### **Grange Resources**

**March 2010** 



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### **Grange Highlights**



## Grange is Australia's largest magnetite producer, formed by a merger between Grange and Australian Bulk Minerals (ABM) in 2009.

- ✓ Australia's leading exporter of iron ore pellets, producing 2.2Mtpa from the Savage River operations in Tasmania in CY2009
- √ Recently completed capital restructure raising \$153m
- ✓ NPAT of \$50m, EBITDA of \$5m for the first half 2009/10
- ✓ Cost and productivity improved during the downturn, highly leveraged to the global economic recovery
- ✓ Producer of high quality pellets that receive higher prices than fines or lumps and have guaranteed off take
- ✓ Modern mining facility with \$100m invested in new equipment in CY2008
- ✓ Second major project in the development pipeline Southdown Project
- ✓ Large reserve base long life projects (~970Mt resources and 512Mt reserves)
- ✓ Long term off take agreements with a solid customer base
- ✓ A strong management team with extensive operating expertise in magnetite.
- ✓ Low sovereign risk
- ✓ Demonstrated support from the largest shareholder Shagang, China's largest private steel mill and a major customer
- ✓ Attractively valued compared to (mostly non-producing) peers

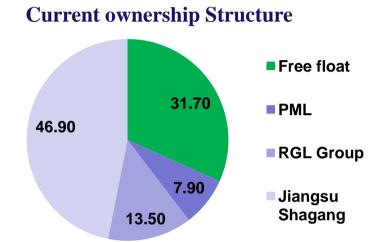




### **Company snapshot**



Board of Directors				
Mr Xi Zhiqiang Mr Neil Chatfield Mr Russell Clark Mr Wei Guo Mr Clement Ko Mr Peter Stephens	Chairman Deputy Chairman Managing Director, CEO Non Executive Director Non Executive Director Non Executive Director			



### **Current key statistics (A\$)**

Ordinary shares on issue	12 March 10	1,150m	
Last share price	12 March 10	\$0.49	Pater Petra
Market capitalization	12 March 10	\$563.5m	Foste
Net debt	31 Dec 09	nil	

Research
Patersons
Petra Capital
Fosters Stockbroking

### Jiangsu Shagang

### A strong partnership



#### **Shagang Overview**

- Grange's largest shareholder
- Demonstrated continuing support for Grange with an attractive LOM offtake agreement at Savage River at benchmark prices and agreement to negotiate at fair market price for Grange's share of offtake from Southdown
- Shagang's investment in Grange represents a significant direct iron ore investment in Australia
- Current offtake contracts have been honoured in spite of economic downturn
- Potential for Grange to leverage off Shagang's strong balance sheet for Southdown development in the future

Being backed by China's largest privately owned steel producer provides a large degree of stability and is a positive for both Grange's prospects and its shareholders





Assets	In excess of A\$17 billion
Location	Jiangsu Province, China
Product Range	<ul> <li>Heavy plate, hot strip coil, stainless hot rolled plate, cold rolled plate, high-speed wire rod, rebar coil and special steel bar</li> </ul>
Production Capacity	<ul><li>Over 25Mtpa pig iron</li><li>27Mtpa other steel products</li></ul>
Employees	• 26,500

### **Grange Board**



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#### Grange has a strong board with a diverse range of experience.



#### Xi Zhiqiang: Chairman

- Extensive experience in the Chinese steel industry
- Baosteel employee for 30 years, including 5 years as Managing Director of Baosteel Australia



#### **Neil Chatfield: Deputy Chairman**

- Recently Executive Director and CFO of Toll Holdings, a position held for over 10 years
- 30 years experience in resources, logistics and transportation sectors
- Currently Independent Chairman of Virgin Blue, Non-executive Director of Seek Limited, Whitehaven Coal Limited, TransUrban



#### **Russell Clark: Managing Director and CEO**

- Appointed Managing Director of Grange in March 2008
- 30 years of mining experience in technical, project management, general management and executive positions
- Prior to joining Grange, he worked for Renison Goldfields for over 18 years and Newmont Mining Corporation for 8 years



#### **Peter Stephens: Non-executive Director**

- Recently CFO of Noank Media Inc
- CFO of National Grid Australia prior to Noank
- An MBA with over 28 years experience in the telecommunications, banking/corporate treasury, manufacturing and distribution industries in Australia and across the Asia-Pacific region



#### Wei Guo: Non-executive Director

- Joined Shagang Group in 1988
- Currently Vice-Director of the Investment Department of the Board of Jiangsu Shagang Group Limited



#### **Clement Cheung Ko: Non-executive Director**

- Chairman and CEO of Pacific Minerals Limited (PI)
- More than 18 years experience in mining sector, with extensive expertise in marketing and sales
- Prior to founding PI, he worked for BHP Billiton (China) Ltd as a senior regional marketing manager

### **Key Information 2009**

Profitable even during economically hard times



#### **CY09 Operational Statistics**

Savage River	Jan - Jun 2009	Jul – Dec 2009
Total volume mined ('000 bcm)	9,372	9,763
Total ore mined ('000 bcm)	701	978
Concentrate produced ('000 tonnes)	1,036	1,195
Pellets produced ('000 tonnes)	1,019	1,155
Pellets shipped ('000 tonnes)	1,031	1,072
Concentrate shipped ('000 tonnes)	13	0



	Jul – Dec 2009
Revenue (A\$m)	111
EBITDA (A\$m)	5
NPAT (A\$m)	50



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### **Iron Ore Value**





GRANGE
Iron Ore Pellet ~65-69% Fe

# Value & price

Direct Shipping Lump ~63% Fe

Quality



Magnetite Concentrate ~ 67% Fe



Direct Shipping Fines ~58% Fe



### **Pellet Price**

#### Rising rapidly with economic recovery



- Since the iron ore price settlement in June 2009, Grange has had offers to buy pellets into the spot market at a significant premium to current benchmark
- Pellets are highly leveraged to the world's economic recovery when blast furnaces approach full capacity pellets are the most desirable form of iron ore as they contribute most to productivity and efficiency
- Forecasters are predicting a rising price for next year:

**UBS:** "contract prices for iron ore are 40% higher y/y (+20% previously)" February 2010

Citi: "Citi's global commodity team has raised iron ore forecasts to +40%/+10% for JFY2010/11. This is in-line with investor consensus based on our recent meetings." –January 2010

**Standard Chartered:** "We forecast that Australian contract prices (FOB) will rise by 45% for the 2010-2011 contract season" - January 2010

#### Grange is highly leveraged to any increase in pellet price

### **Leading Magnetite Producer**



### Grange's position as Australia's leading magnetite producer is supported by quality assets in Tasmania and Western Australia.

#### **Southdown Project (70%)**

- 90km northeast of the Port of Albany
- 650million tonnes of premium quality magnetite resource in southern Western Australia
- Targeting 6.6Mtpa concentrate, to produce 6.8Mtpa of high quality pellets for 30 years
- Infrastructure solutions in place (power, ports, water)
- Advanced permitting
- Potential to increase output and reserves



#### Savage River (100%)

- Northwest Tasmania
- Annualised production rate of 2.6Mtpa blast furnace pellets and concentrate
- Mine life to 2023
- 124Mt reserves at 49% DTR
- Owner-operated open pit mine, 83km slurry pipeline, coastal pellet plant and port
- Dedicated infrastructure no third party charges
- Extensive operating experience applicable to Southdown development

### **Savage River Overview**



Ownership	• Grange 100%						
Resources and Reserves	<ul> <li>Mineral Resource of 316Mt magnetite at 50.7% DTR</li> </ul>	A. Leave and the same of the s					
Nesel ves	Ore Reserve of 124Mt magnetite at 49.2% DTR						
Production	<ul> <li>2.6Mtpa blast furnace pellets and concentrate (annualised basis)</li> </ul>	43					
	Potential to expand to 2.9Mtpa						
LOM Operating Costs	US\$60/t pellets	-OLK					
Mine Life	Current mine plan has a 14 year life with the potential to extend an additional 10 years						
Customers	Shagang, BlueScope Steel and Stemcor						
	Mine re-capitalised in 2008 with new fleet						
	Mining production has increased 17% (2009 CY compared to 2008 CY)						
Operational Update	Currently in the process of finalising study to incre which will require some minor plant upgrades	ease concentrate production,					

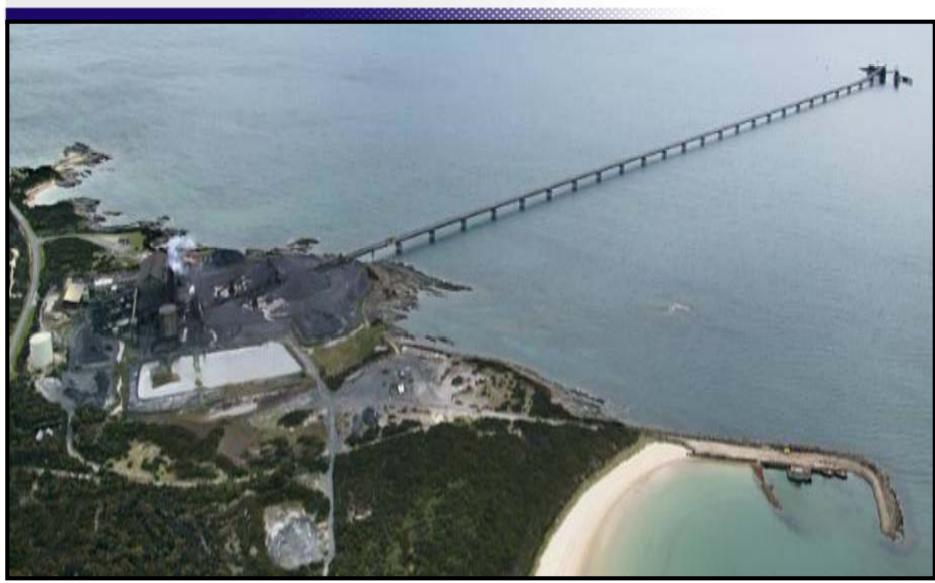
### **Large Scale Operations**





### **Own Downstream Infrastructure**





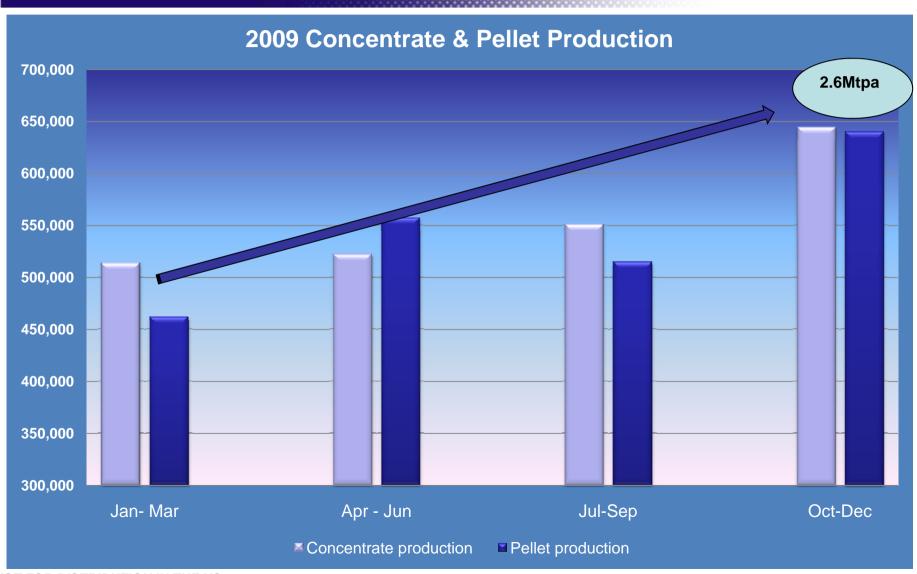
### **Own Port and Shiploading Infrastructure**





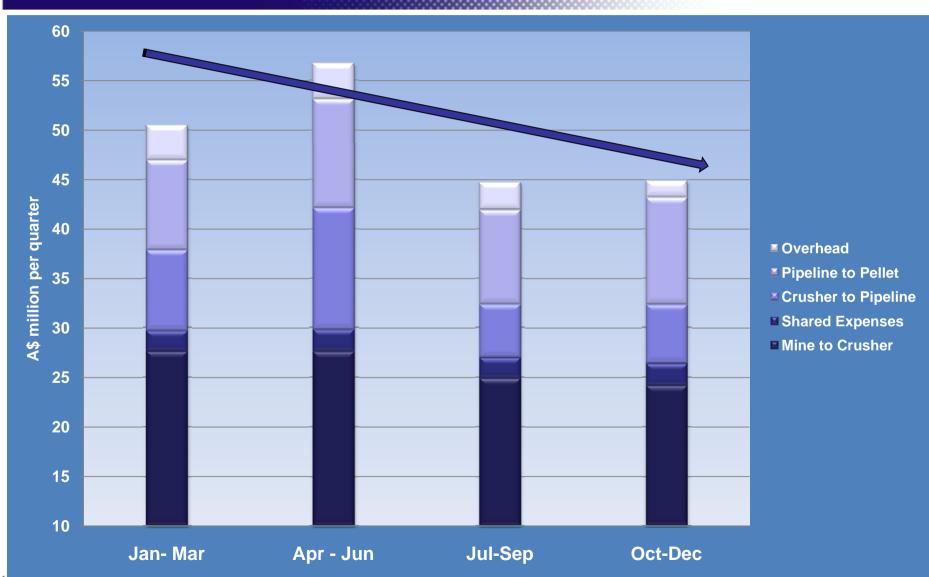
### **Increased Production**





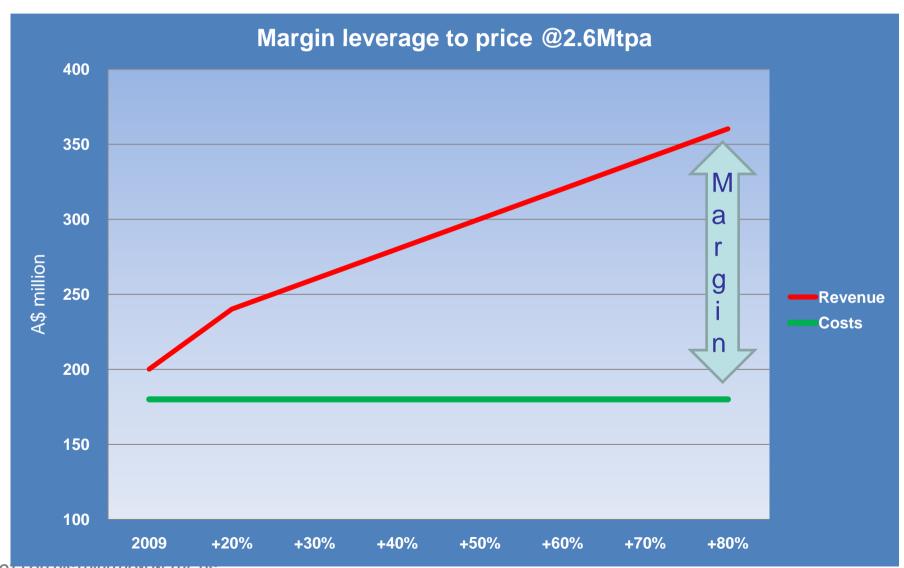
### **Reducing costs**





### Leveraged to price





### **Solid Customer Base**





### Agreements are in place for both Savage River and Southdown production at market prices or better.

#### **Shagang**

- China's largest private steel mill, producing 22 Mtpa of pig iron
- · Grange's largest shareholder
- Demonstrated ongoing support for the Company
- Savage River LOM contracts in place:
  - 1.3 Mtpa pellets until 2012, then increasing to...
  - 2.1 Mtpa pellets until 2023
- · LOM contracts at market prices
- Southdown intent to negotiate a fair market price:
  - 56% of all production (80% of Grange's 70% share of the JV)



• Savage River: 0.8 Mtpa until 2012



- Grange shareholder
- Savage River: an option to take 80,000 tpa concentrate







### **Southdown Project**



### High grade magnetite project with advanced infrastructure

Ownership	Grange 70%, Sojitz Corporation 30%					
Resources and Reserves <sup>1</sup>	<ul> <li>Mineral Resource of 654Mt magnetite at 36.5% DTR<sup>1,2</sup></li> <li>Ore Reserve of 388Mt magnetite at 35.5% DTR<sup>1,3</sup></li> </ul>					
Production <sup>1</sup>	<ul> <li>6.6Mtpa magnetite concentrate</li> <li>6.8Mtpa direct reduction and blast furnace pellets</li> </ul>					
Capital Costs <sup>1</sup>	US\$1.6bn (2008 estimate)					
Operating Costs	US\$55/t pellets (2008 estimate)					
Mine Life	• >20 years					
Infrastructure	<ul> <li>Established port, pipeline route, power easements, Albany waste water, pellet plant site and deep water port in Malaysia</li> </ul>					
	Outcropping ore body located on freehold land					
	Mining Permit issues, Port permit as received EPA approval					
	Option agreement signed with Water Corporation for the supply of treated waste water to Southdown					
Project Status	• Currently undergoing a Stage Gate Review covering mining and concentrator, pipeline and port, pellet plant, financing and project execution methodology					
	Considering larger scale concepts					
	Pellet plant site in Malaysia, 15 year tax free holiday, deep water port and land under option agreement					

#### Notes:

- 1. All figures presented on a 100% project basis
- 2. Southdown Magnetite Project Resource Upgrade (ASX 3 July 09)
- 3. July 2008 Southdown reserve estimate

#### **Resources and Reserves**

#### **Supporting Long Mine Lives**



### Grange has 774Mt of attributable Mineral Resources and 396Mt of attributable Ore Reserves.

Mineral Resources (inclusive of reserves)				
	Tonnes (Mt)	Grade (%DTR)		
Savage River <sup>4</sup>				
Measured	88	52.7		
Indicated	136	51.7		
Inferred	92	47.2		
Total	316	50.7		
Southdown <sup>1</sup>				
Measured	220	37.4		
Indicated	210	38.9		
Inferred	224	33.4		
Total	654	36.5		
PROJECTS TOTAL	970	41.1		
ATTRIBUTABLE RESOURCES <sup>3</sup>	774	41.1		

Ore Reserve	es	
	Tonnes (Mt)	Grade (%DTR)
Savage River		
Proved	52	49.6
Probable	72	48.9
Total	124	49.2
Southdown <sup>2</sup>		
Probable	388	35.5
Total	388	35.5
PROJECTS TOTAL	512	38.8
ATTRIBUTABLE RESERVES <sup>3</sup>	396	38.8

- Additional growth potential through exploration assets
- E70/2512 eastern 6km extension of Southdown Deposit not yet fully drilled
- Long Plains magnetite deposit located near Savage River

#### Notes:

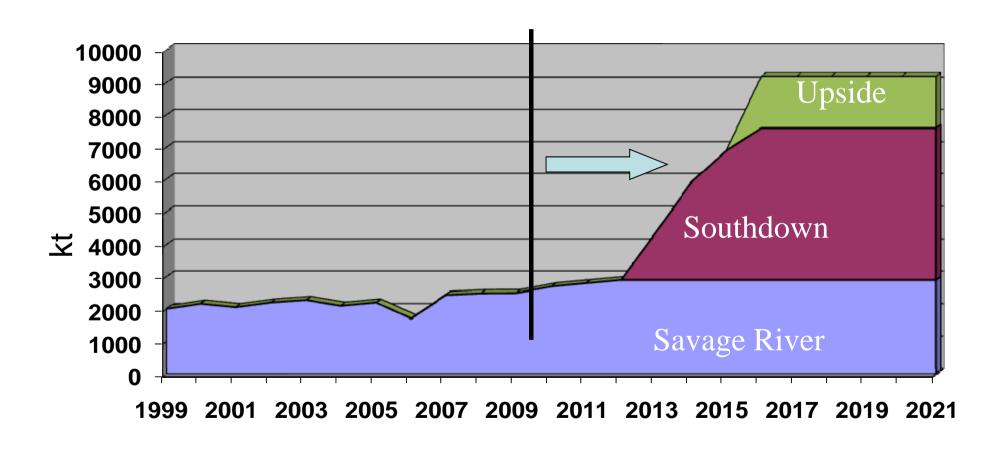
- 1. Southdown Magnetite Project Resource Upgrade (ASX 3 July 09) Refer to Appendix A
- 2. July 2008 Southdown reserve estimate Refer to Appendix A
- 3. Adjusted for 70% ownership of Southdown
- 4. Refer to Appendix B

### **Grange Resources**

### - production growth prospects



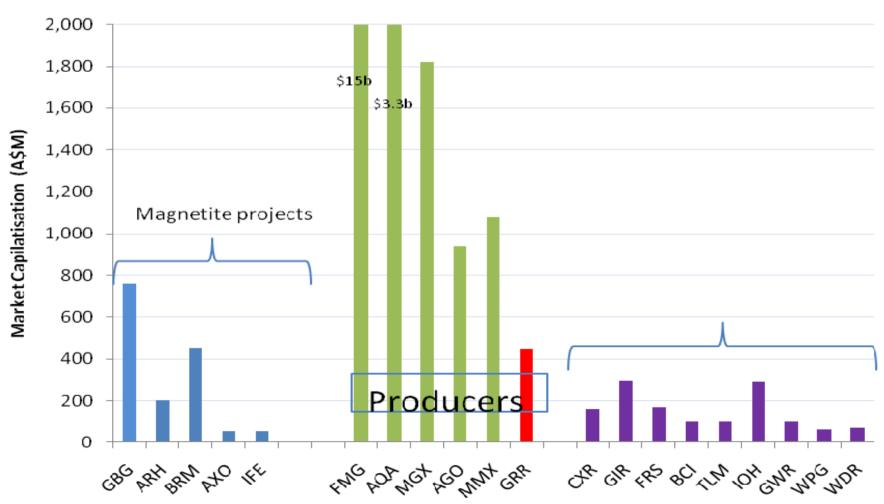
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### The largest producing magnetite company



Out of the numerous junior companies with magnetite assets, Grange is the only one in production.



### **Current Focus and Future Milestones**





- Operational improvements at Savage River being implemented
  - Management Operating System being installed
  - > New equipment to replace old less productive units
  - > Inventory and cost reductions
- Drilling and model new resources at Savage River
- Reviewing Savage River production expansion potential
- Finalising plans for optimum method to develop Southdown
- Port permit will be finalised this year
- JFY11 significant pellet price increase expected by analysts

In March 2010, with new iron ore prices, Grange will have no legacy issues and will be totally exposed to forecast increase in iron ore price.

### **Grange Resources – Summary**



- Australia's leading magnetite producer
- Australia's largest iron ore pellet producer
- High grade quality products
- Solid customer and revenue base
- Long life assets
- Low sovereign risk
- Extensive magnetite technical and operational expertise
- New investment opportunity Producer and Projects
- Profitable, trading on low multiples and attractively priced
- Valued at \$0.67 per share by Patersons (Jan 2010)



### **Key Contacts**



### **Primary contacts:**

#### **Russell Clark**

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managingdirector@grangeresources.com.au

### **Competent Person Statement**



#### Southdown Project

- The information in this presentation which relates to the Mineral Resources of the Southdown Project is based on information compiled by James Farrell who is a full-time employee of Golder Associates Pty Ltd and a Member of the Australasian Institute of Mining and Metallurgy. James Farrell has sufficient experience which is relevant to the style of mineralisation and type of deposit under consideration and to the activity for which he is undertaking to qualify as a Competent Person as defined in the JORC Code (2004). James Farrell consents to the inclusion of this information in this presentation in the form and context in which it appears.
- The information in this presentation which relates to the Ore Reserves of the Southdown Project is based on information compiled by Mr Ross Bertinshaw who is a full-time employee of Golder Associates Pty Ltd and a Fellow of the Australasian Institute of Mining and Metallurgy. Mr Bertinshaw has sufficient experience in Ore Reserve estimation relevant to the style of mineralisation and type of deposit under consideration and to the activity for which he is undertaking to qualify as a Competent Person as defined in the JORC Code (2004). Mr Bertinshaw consents to the inclusion in this presentation of the matters based on his information in the form and context in which it appears.

#### Savage River Project

The information in this presentation that relates to Mineral Resources or Ore Reserves in relation to the Savage River Project is based on information compiled by Mr Ben Maynard, who is a Member of The Australasian Institute of Mining and is a full time employee of Grange Resources. Mr Maynard has sufficient experience which is relevant to the style of mineralisation and type of deposit under consideration and to the activity which he is undertaking to qualify as a Competent Person as defined in the 2004 Edition of the 'Australasian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves'. Mr Maynard consents to the inclusion in the report of the matters based on his information in the form and context in which it appears.

### Appendix A – Southdown Project



#### In situ Mineral Resource Estimate

Classification	Measured Resources	Indicated Resources	Inferred Resources	Total Resources
Tonnes (Mt)	(Mt) 219.7 210.3		224.4	654.4
DTC wt%	37.4	38.9	33.4	36.5
DTC Fe%	69.2	69.3	69.1	69.2
DTC SiO <sub>2</sub> %	1.72	1.94	2.07	1.91
DTC Al <sub>2</sub> O <sub>3</sub> %	1.43	1.27	1.29	1.33
DTC S%	0.46	0.40	0.54	0.46
DTC LOI%	-3.04	-3.06	-2.96	-3.02

This Mineral Resource has been defined using geological boundaries and a cut-off grade of 10 wt% DTC and includes minor internal dilution. All reported concentrate grades were weighted by DTC.

#### **Ore Reserves within Designed Pit (Cut-off 10% DTR)**

Reserve Classification	ROM (Mt)	DTR%	Conc. (Mt)	Fe%	SiO2%	Al2O3%	TiO2%	<b>S</b> %	P%
Probable	388	35.5	131	68.8	2.06	1.41	0.45	0.55	0.003

### Appendix B – Savage River



#### **Mineral Resource and Ore Reserve Estimates**

Mineral Resource	Tonnes (Mt)	Grade (%DTR)
Measured	88.01	52.7
Indicated	135.96	51.7
Inferred	92.22	47.2
Total	316.20	50.7

Ore Reserve	Tonnes (Mt)	Grade (%DTR)
Proved	52.39	49.6
Probable	72.00	48.9
Total	124.40	49.2

Mineral Resources and Ore Reserves have been estimated for Grange Resources Tasmania Savage River magnetite deposit at the end of May 2009.

#### **Qualifying Statements**

The Measured and Indicated Mineral Resources are inclusive of those Mineral Resources modified to produce the Ore Reserves. The Inferred Mineral Resources are, by definition, additional to the Ore Reserves.

A lower cut-off grade of 15% DTR was used in the calculation of both the Mineral Resources and Ore Reserves.

The Ore Reserve was calculated using a 1.087 dilution factor and a mining recovery factor of 0.939. These factors are based on periodic reconciliation specific to mining areas.