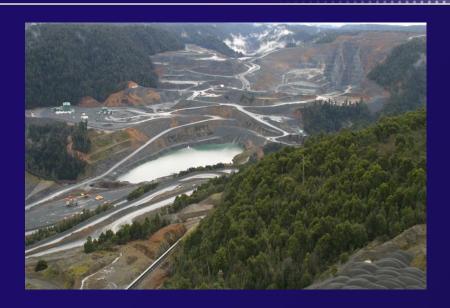
# **Grange Resources Australia's leading magnetite producer**







Grange Resources Limited (GRR) Level 11, 200 St Georges Terrace Perth, WA 6000, Australia Phone + 61 8 9321 1118 Fax + 61 8 9321 1523 www.grangeresources.com.au Diggers and Dealers Kalgoorlie

2nd August 2010

Russell Clark
Managing Director & CEO

# **Disclaimer**



- The material in this presentation ("material") is not and does not constitute an offer, invitation or recommendation to subscribe for, or purchase, any security in Grange Resources Limited ("GRR") nor does it form the basis of any contract or commitment. GRR makes no representation or warranty, express or implied, as to the accuracy, reliability or completeness of this material. GRR, its directors, employees, agents and consultants, shall have no liability, including liability to any person by reason of negligence or negligent misstatement, for any statements, opinions, information or matters, express or implied, arising out of, contained in or derived from, or for any omissions from this material except liability under statute that cannot be excluded.
- Statements contained in this material, particularly those regarding possible or assumed future performance, costs, dividends, production levels or rates, prices, resources, reserves or potential growth of GRR or, industry growth or other trend projections are, or may be, forward looking statements. Such statements relate to future events and expectations and, as such, involve known and unknown risks and uncertainties. Actual results and developments may differ materially from those expressed or implied by these forward looking statements depending on a variety of factors.



# **Snapshot 2009**

- High Debt
- Major pre-existing liabilities
- Prices below costs

- Unhelpful banks
- Share register issues
- Market Cap ~\$200m
- Cash constrained



# **Snapshot 2010**

- No net debt, no hedging
- \$70m cash at bank
- \$56m leasing and state liabilities
- Market pricing for all product

- Institutional investment
- Greater Liquidity
- Investors tripled
- Market cap ~\$645m
- Southdown development
- Great margins

# **Iron Ore Value**





Iron Ore Pellet ~65-69% Fe

Direct Shipping Lump ~63% Fe

Magnetite Concentrate ~67% Fe

Direct Shipping Fines ~58% Fe



~US\$150



Ouality





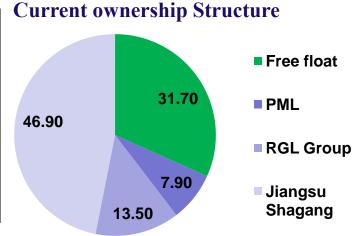
~US\$100

Value & price

# **Company snapshot**



Board of Directors				
Mr Xi Zhiqiang Mr Neil Chatfield Mr Russell Clark Mr Zhao Honglin Mr Clement Ko Mr John Hoon Currently sourcing an additional independent director	Chairman Deputy Chairman Managing Director, CEO Non Executive Director Non Executive Director Non Executive Director			



### **Current key statistics (A\$)**

Ordinary shares on issue	30 July 10	1,152m	Research
Loot abore price	20 July 10	<b>\$0.56</b>	Patersons
Last share price	30 July 10	\$0.56	Petra Capital
Market capitalization	30 July 10	\$645m	Fosters Stockbroking
Cash	30 June 10	\$70m	

### **Grange Board**



### Grange has a board with a diverse range of relevant experience.



#### Xi Zhiqiang: Chairman

- Extensive experience in the Chinese steel industry
- Baosteel employee for 30 years, including 5 years as Managing Director of Baosteel Australia



#### **Russell Clark: Managing Director and CEO**

- Appointed Managing Director of Grange in March 2008
- 31 years of mining experience in technical, project management, general management and executive positions
- Prior to joining Grange, he worked for Renison Goldfields for over 18 years and Newmont Mining Corporation for 8 years



#### **Zhao Honglin: Non-Executive Director**

- Joined Shagang Group in 1976
- · Executive Director of Jiangsu Shagang Group
- Vice President of Jiangsu Shagang Group
- Commander of Project Development for Shagang Group



#### **Pauline Carr: Company Secretary**

- Appointed Company Secretary in January 2010
- 25 years of management and commercial experience in the resources industry both Australian and International companies



#### **Neil Chatfield: Deputy Chairman (Independent)**

- Recently Executive Director and CFO of Toll Holdings, a position held for over 10 years
- 30 years experience in resources, logistics and transportation sectors
- Currently Independent Chairman of Virgin Blue, Non-executive Director of Seek Limited. Whitehaven Coal Limited. TransUrban



#### **Clement Cheung Ko: Non-executive Director**

- Chairman and CEO of Pacific Minerals Limited (PI)
- More than 18 years experience in mining sector, with extensive expertise in marketing and sales
- Prior to founding PI, he worked for BHP Billiton (China) Ltd as a senior regional marketing manager



### John Hoon: Non-executive Director (Independent)

- Chairman of the Company's Audit Committee and member of the Remuneration Committee
- Strong background in financial and audit matters
- Previously a Director of Bao Australia Pty Ltd a subsidiary of China Shanghai Baosteel Corporation

Grange is currently sourcing an additional Independent director

## Jiangsu Shagang – Cornerstone Shareholder

A strong partnership



- Grange's largest shareholder
- Demonstrated continuing support for Grange with an attractive LOM offtake agreement at Savage River at market prices.
- Agreement to negotiate at fair market price for Grange's share of offtake from Southdown
- Shagang's investment in Grange represents a significant direct iron ore investment in Australia
- Potential for Grange to leverage off Shagang's strong balance sheet for Southdown development in the future

Being backed by China's largest privately owned steel producer provides a large degree of stability and is a positive for both Grange's prospects and its shareholders





Assets	• In excess of A\$17 billion
Location	Jiangsu Province, China
Product Range	<ul> <li>Heavy plate, hot strip coil plate, cold rolled plate, hi rebar coil and special ste</li> </ul>

ot strip coil, stainless hot rolled ed plate, high-speed wire rod, special steel bar

**Production** Capacity

Over 25Mtpa pig iron 27Mtpa other steel products

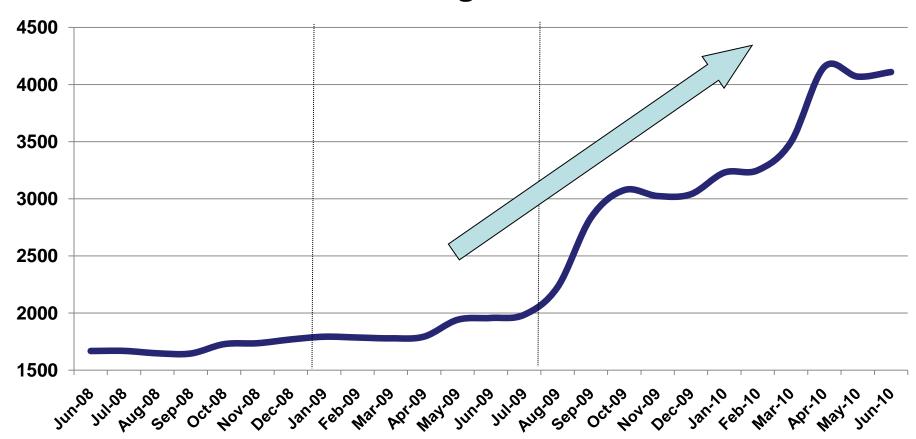
**Employees** 

26,500

# Best performing ASX stock, Q1 2010



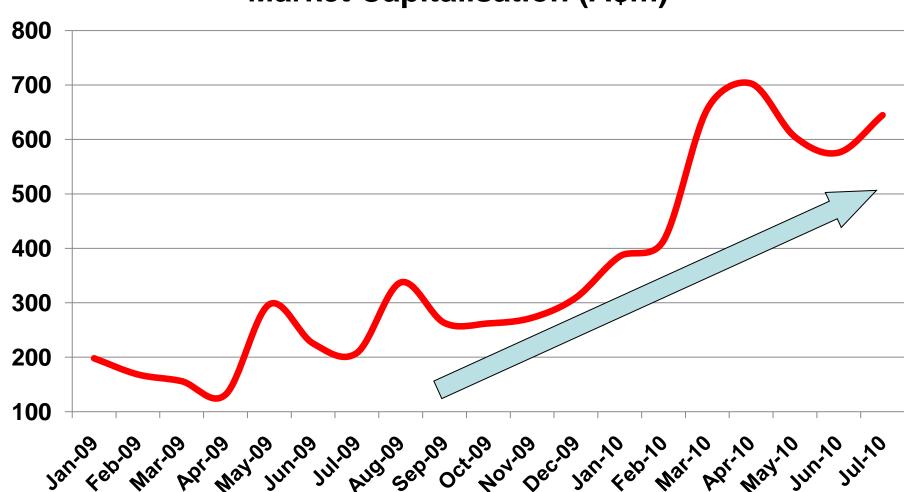
### **Number of Grange Shareholders**



# Best performing ASX stock, Q1 2010



## **Market Capitalisation (A\$m)**



# **Grange Resources – Australia's Leading Magnetite Producer**



Grange's position is supported by quality assets in Tasmania and Western Australia.

### **Southdown Project (70%)**

- 90km northeast of the Port of Albany
- 650 million tonnes of premium quality magnetite resource in southern Western Australia
- Targeting 10Mtpa concentrate, to produce high quality pellets for over 25 years
- Infrastructure solutions in place (power, ports, water)
- Advanced permitting
- Potential to increase resources and reserves



### Savage River (100%)

- Northwest Tasmania
- Annualised production rate of 2.3Mtpa premium blast furnace pellets and concentrate
- Mine life to 2024
- 118Mt reserves at 51% DTR
- Owner-operated open pit mine, 83km slurry pipeline, coastal pellet plant and port
- Dedicated infrastructure no third party charges
- Extensive operating experience applicable to Southdown development

# **Grange Highlights**



- ✓ Modern mining facility with \$100m invested in new equipment in CY2008
- ✓ Completed capital restructure in November 2009, raising \$153m
- ✓ A\$70m cash June 30, 2010 & no net debt
- ✓ Legacy contracts and financial liabilities restructured/removed
- ✓ Cost and productivity improved during the downturn, highly leveraged to the global economic recovery
- ✓ Producer of high quality pellets that receive higher prices than fines or lumps
- ✓ Australia's leading exporter of iron ore pellets, producing 2.4Mt from the Savage River operations in Tasmania in FY2009/10
- ✓ Second major project in the development pipeline Southdown Project
- ✓ Large reserve base long life projects (~960Mt resources and 507Mt reserves)
- ✓ Long term off take agreements with a solid customer base
- ✓ A strong management team with extensive operating expertise in magnetite
- ✓ Demonstrated support from the largest shareholder Shagang, China's largest private steel mill and a major customer





### **Savage River Overview**



### **Ownership**

• Grange 100%

# Resources and Reserves

- Mineral Resource of 306Mt magnetite at 52.3% DTR
- Ore Reserve of 119Mt magnetite at 51.2% DTR

### **Production**

- 2.3Mtpa blast furnace pellets and concentrate (annualised basis)
- Potential to expand to 2.9Mtpa

# **LOM Operating Costs**

US\$60/t pellets

### **Mine Life**

 Current mine plan has a 14 year life with the potential to extend an additional 10 years

### **Customers**

Shagang, BlueScope Steel and Stemcor

# Operational Update

- Mine re-capitalised in 2008 with new fleet
- Record Tonnes treated 2009/10
- Safety Incidents halved (LTI) 2009/10







# **Key Information June Quarter, FY 2009/10**



	Production and Costs June Quarter 2010	Production and Costs June Quarter 2009	Production and Costs FY 2009/10
Total Mined ('000 BCM)	3,850	4,490	18,890
Total Ore ('000 BCM)	313	465	1,613
Pellets Produced ('000 t)	639	557	2,360
Direct Operating Costs A\$/tonne Pellet Produced	62.01	93.63	65.81

Notes:

<sup>1.</sup> Direct operating costs includes all costs associated with producing iron ore pellets, but excludes capital expenditure, capitalized waste, financing costs, tax, royalties and corporate costs

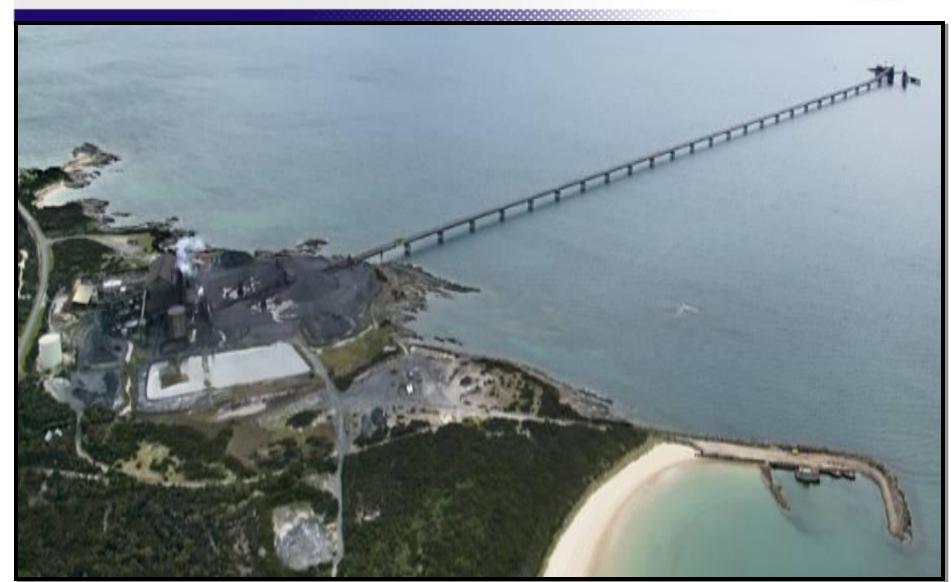
# **Large Scale Operations**





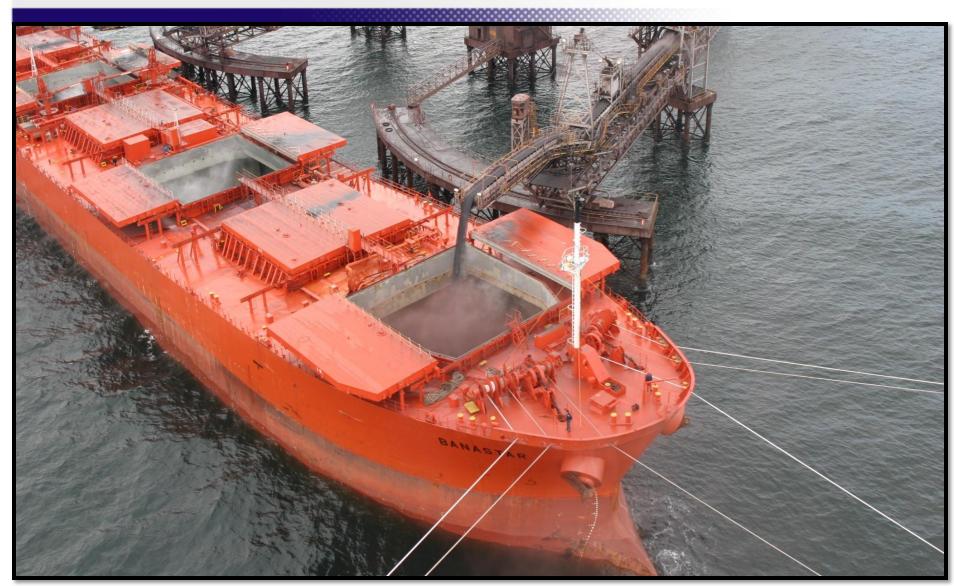
### **Own Downstream Infrastructure**





# **Own Port and Shiploading Infrastructure**





### **Solid Customer Base**





Agreements are in place for both Savage River and Southdown production at index based market prices.

# Shagang

- China's largest private steel mill, producing 22
   Mtpa of pig iron
- · Grange's largest shareholder
- Savage River LOM contracts in place:
  - 1.3 Mtpa pellets until 2012, then increasing to 2.1 Mtpa pellets until 2023
- LOM contracts at market prices
- Southdown intent to negotiate a fair market price:
  - 56% of all production (80% of Grange's 70% share of the JV)



### **BlueScope**

Savage River: 0.8 Mtpa until 2012



### **Stemcor**

 Savage River: an option to take 80,000 tpa concentrate



# **Southdown Project**

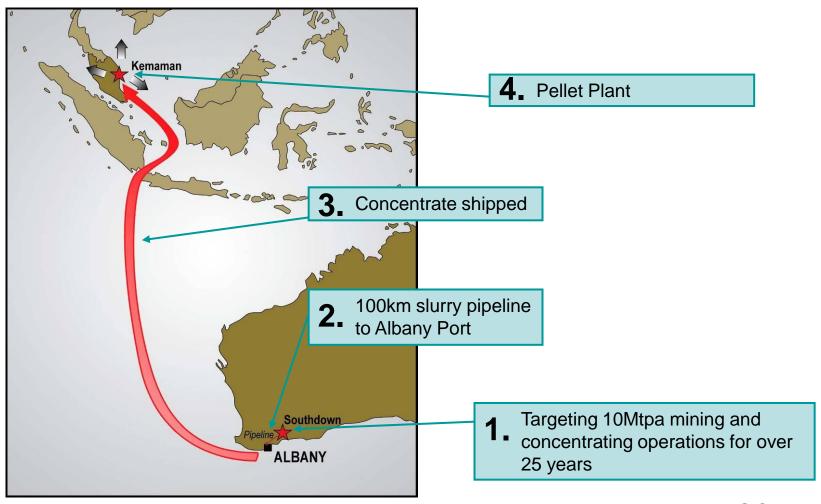
### High grade magnetite project with advanced infrastructure



Ownership	Grange 70%, Sojitz Corporation 30%
Resources and Reserves <sup>1</sup>	<ul> <li>Mineral Resource of 654Mt magnetite at 36.5% DTR<sup>1,2</sup></li> <li>Ore Reserve of 388Mt magnetite at 35.5% DTR<sup>1,3</sup></li> </ul>
Production <sup>1</sup>	Targeting 10Mtpa magnetite concentrate for premium blast furnace pellets
Capital Costs	Being updated
Operating Costs	US\$55/t pellets (2008 estimate)
Mine Life	• >25 years
Infrastructure	<ul> <li>Established port, pipeline route, power easements, Albany waste water, pellet plant site and deep water port in Malaysia</li> </ul>
Project Status	<ul> <li>Outcropping ore body located on freehold land</li> <li>Mining Permit issued, Port permit has received Commonwealth approval. Sate approval pending</li> <li>Option agreement signed with Water Corporation for the supply of treated waste water to Southdown</li> <li>Currently undertaking engineering (Amec Minproc) GRD to complete feasibility to +/-20% by December 2010</li> <li>Pellet plant site in Malaysia, 15 year tax free holiday, deep water port and land under option agreement</li> </ul>

- 1. All figures presented on a 100% project basis
- 2. Southdown Magnetite Project Resource Upgrade (ASX 3 July 09)
- 3. July 2008 Southdown reserve estimate

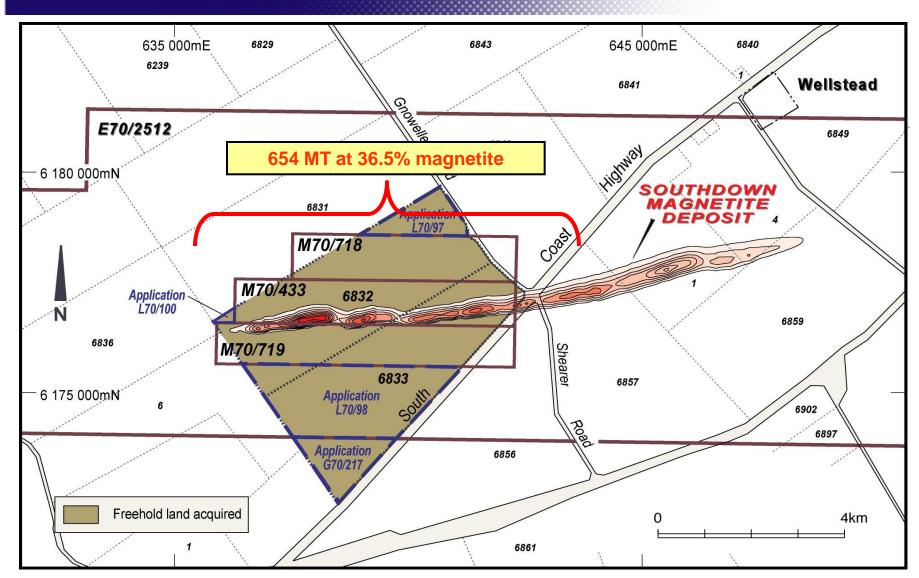
# Growth - The Southdown Magnetite Project GRANGE



20

# Southdown Resource







# Southdown Power & Pipeline





# Southdown Infrastructure – Port of Albany

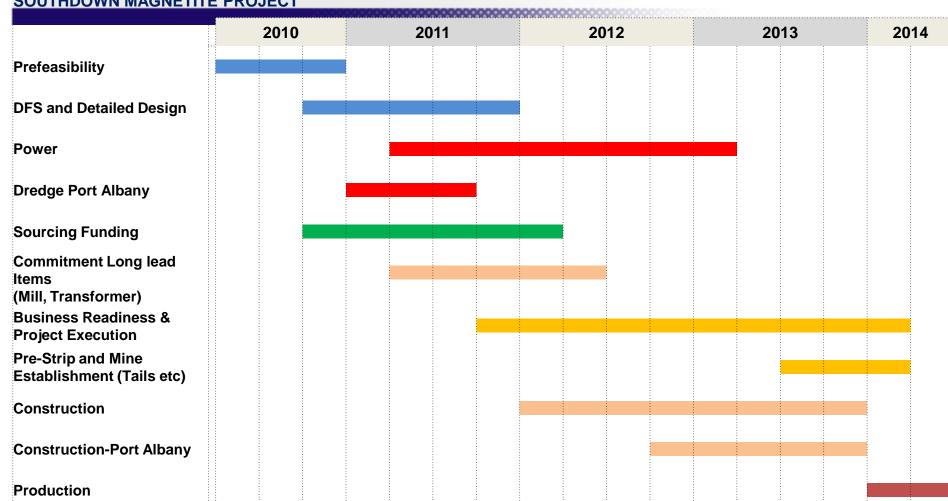




# **Project Schedule**

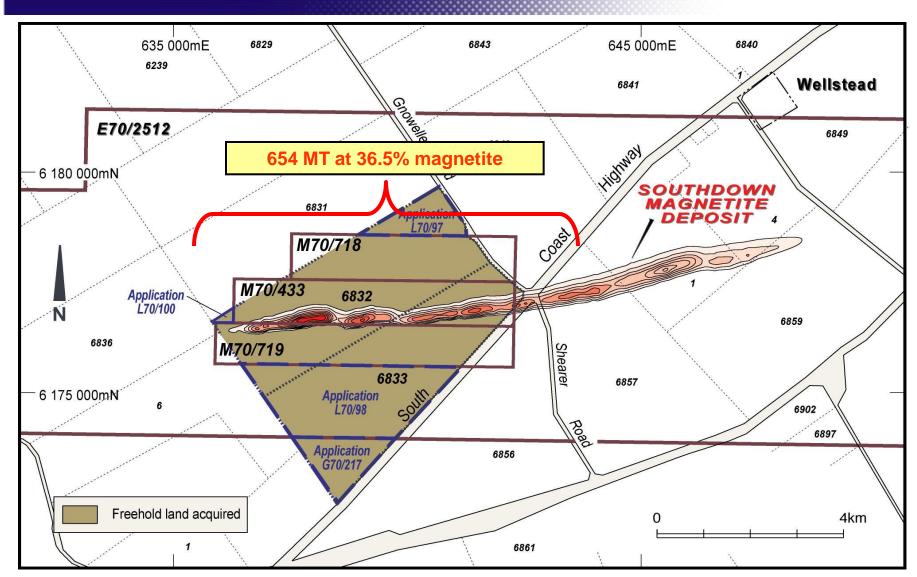


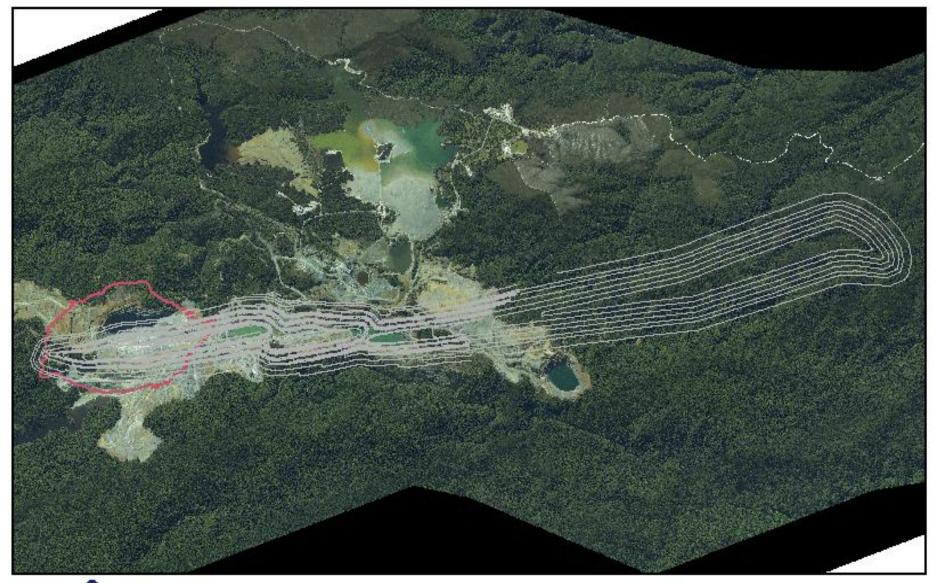
**SOUTHDOWN MAGNETITE PROJECT** 



# Southdown Resource

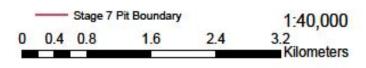






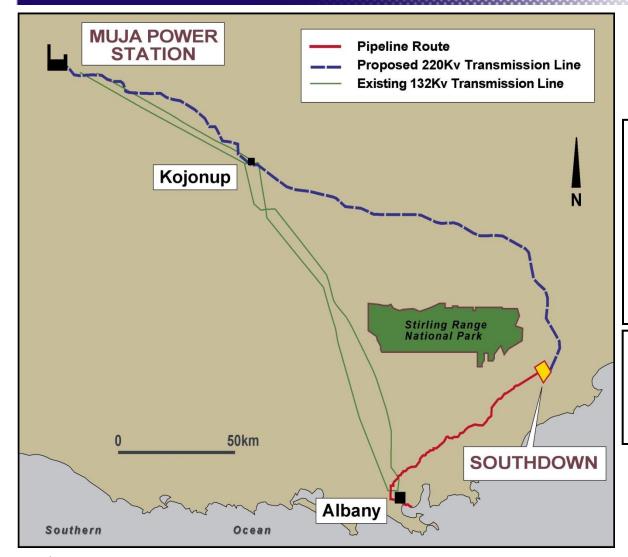


Southdown Super Pit Superimposed on Savage River Aerial Photography



# **Project Infrastructure – Power & Pipelines**





### **Power**

- Western Power Networks 220kv line from Muja (150MW capacity).
- EPA Assessed
- Interconnected to SWIS¹
- Transmission line easement progressing

### **Slurry Pipeline**

- Optimal transport method
- Finalising easements with landowners

<sup>&</sup>lt;sup>1</sup> South West Interconnected System (Western Australia) NOT FOR DISTRIBUTION IN THE US

# Southdown Infrastructure – Port of Albany





# **Project Infrastructure – Southdown & Albany**



### All key infrastructure in place or well advanced

Water	Recycling Albany town waste water supplemented by pit dewatering & site rainwater harvesting.
Power	Base load power supply available
Power Transmission	220kV transmission line
Concentrate Transport	Slurry Pipeline (easements on freehold rural land)
Workforce	Local communities can provide workforce
Deep Water Port	Existing Albany Port to be dredged to take Capesize vessels

# Project Permits – well advanced





Granted November 2009



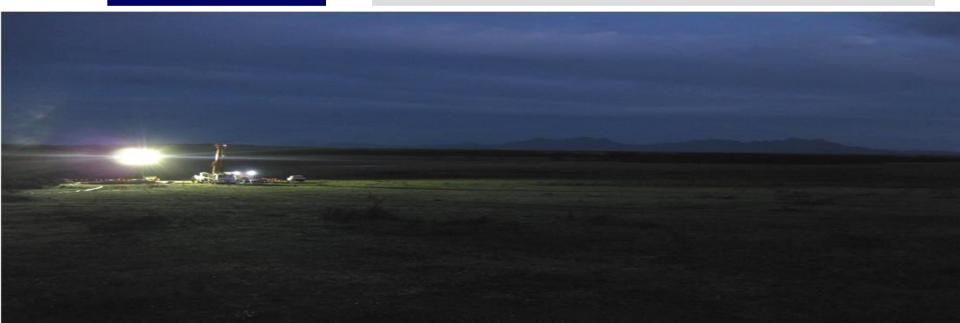
Granted June 2010



**State Port Permit** 



EPA Bulletin and Recommendation January 2010



### **Resources and Reserves 2010**

### **Supporting Long Mine Lives**



# Grange has 764Mt of attributable Mineral Resources and 391Mt of attributable Ore Reserves.

Mineral Resources (inclusive of reserves)				
	Tonnes	Grade		
Savage River <sup>4</sup>	(Mt)	(%DTR)		
Measured	86	53.8		
Indicated	132	53.5		
Inferred	88	48.9		
Total	306	52.3		
Southdown <sup>1</sup>				
Measured	220	37.4		
Indicated	210	38.9		
Inferred	224	33.4		
Total	654	36.5		
PROJECTS TOTAL	960	41.5		
ATTRIBUTABLE RESOURCES <sup>3</sup>	764	42.8		

	Grade
	(%DTR)
,	
51	51.1
68	51.3
119	51.2
388	35.5
388	35.5
507	39.2
391	40.3
	Tonnes (Mt)  51 68 119  388 388 507

- Additional growth potential through exploration assets
- E70/2512 eastern 6km extension of Southdown Deposit not yet fully drilled
- Long Plains magnetite deposit located near Savage River

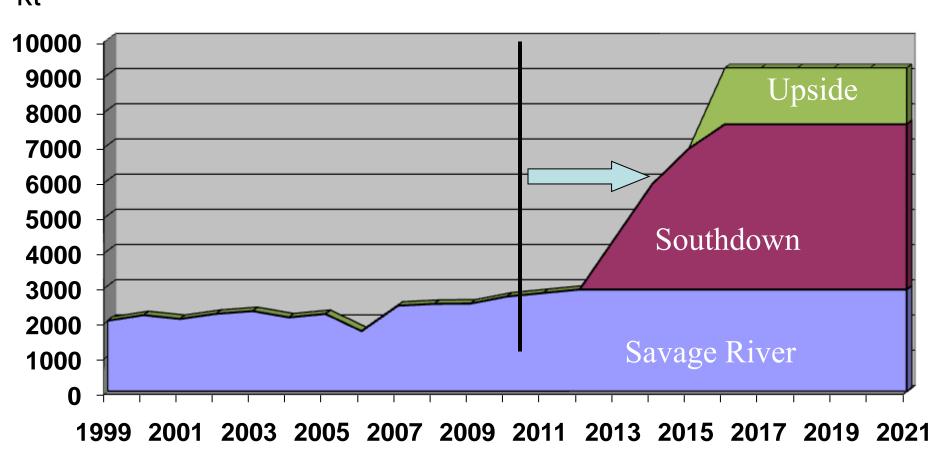
#### Notes:

- 1. Southdown Magnetite Project Resource Upgrade (ASX 3 July 09) Refer to Appendix A
- 2. July 2008 Southdown reserve estimate Refer to Appendix A
- 3. Adjusted for 70% ownership of Southdown
- 4. Refer to Appendix B

# **Grange Resources– Production growth prospects**



kt



(Production shown is attributable to Grange)

# Leveraged to price





# **Grange – Historically complicated Now....very simple**



35

### **2008, 2009 snapshot**

- Junior development company
- Large, unknown, Chinese ownership
- Low free float (~20%)
- Low trading volumes <0.5m/day</li>
- Retail Investors (1600)
- FX Hedging
- High debt levels
- Fixed Consideration payments
- Deferred Consideration payments
- Head Agreement payments
- Legacy, low \$ contracts
- Small operating margin



### 2010 snapshot

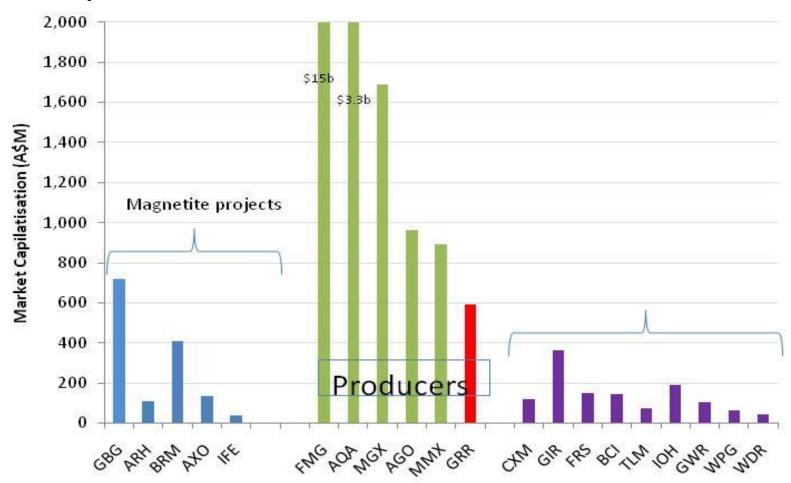
- Producing company
- Profitable with positive cash flow
- Major development project
- Strong Chinese support
- Increased free float (>30%)
- 4200 investors
- Trading volumes 2-5m/day
- Institutional Investors
- No net debt, no hedging
- Strong cash position
- Full exposure to iron ore price
- Strong operating margins



# The largest producing magnetite company



Out of the numerous junior companies with magnetite assets, Grange is the only one in production.



### **Current Focus and Future Milestones**





- Operational improvements at Savage River being implemented
  - Management Operating System continues to be installed
  - New equipment replacing old less productive units
  - > Inventory and cost reductions
- Generation of cash at Savage for Southdown development
- Fast tracking Southdown
  - Finalise optimum plan for Southdown development
  - Port permit will be finalised this year
  - Southdown feasibility +/- 20% will be completed in 2010

Today, Grange has no legacy issues and is totally exposed to the strong iron ore price.

### **Grange Resources – Summary**



- Australia's leading magnetite producer
- Australia's largest iron ore pellet producer
- High grade quality products
- Solid customer and revenue base
- Strong cashflow forecasts
- \$70m cash (June 2010), no net debt
- Long life assets
- Major, advanced development project
- Extensive magnetite technical and operational expertise
- Producer with Projects
- Profitable, trading on low multiples and attractively priced

# **Key Contacts**



### **Primary contacts:**

### **Russell Clark**

Managing Director & Chief Executive Officer +61 8 9327 7901

managingdirector@grangeresources.com.au

# **Competent Person Statement**



### Southdown Project

- The information in this presentation which relates to the Mineral Resources of the Southdown Project is based on information compiled by James Farrell who is a full-time employee of Golder Associates Pty Ltd and a Member of the Australasian Institute of Mining and Metallurgy. James Farrell has sufficient experience which is relevant to the style of mineralisation and type of deposit under consideration and to the activity for which he is undertaking to qualify as a Competent Person as defined in the JORC Code (2004). James Farrell consents to the inclusion of this information in this presentation in the form and context in which it appears.
- The information in this presentation which relates to the Ore Reserves of the Southdown Project is based on information compiled by Mr Ross Bertinshaw who is a full-time employee of Golder Associates Pty Ltd and a Fellow of the Australasian Institute of Mining and Metallurgy. Mr Bertinshaw has sufficient experience in Ore Reserve estimation relevant to the style of mineralisation and type of deposit under consideration and to the activity for which he is undertaking to qualify as a Competent Person as defined in the JORC Code (2004). Mr Bertinshaw consents to the inclusion in this presentation of the matters based on his information in the form and context in which it appears.

### Savage River Project

• The information in this presentation that relates to Mineral Resources or Ore Reserves in relation to the Savage River Project is based on information compiled by Mr Ben Maynard, who is a Member of The Australasian Institute of Mining and is a full time employee of Grange Resources. Mr Maynard has sufficient experience which is relevant to the style of mineralisation and type of deposit under consideration and to the activity which he is undertaking to qualify as a Competent Person as defined in the 2004 Edition of the 'Australasian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves'. Mr Maynard consents to the inclusion in the report of the matters based on his information in the form and context in which it appears.

# Appendix A – Southdown Project



### In situ Mineral Resource Estimate

Classification	Measured Resources	Indicated Resources	Inferred Resources	Total Resources
Tonnes (Mt)	219.7	210.3	224.4	654.4
DTC wt%	37.4	38.9	33.4	36.5
DTC Fe%	69.2	69.3	69.1	69.2
DTC SiO <sub>2</sub> %	1.72	1.94	2.07	1.91
DTC Al <sub>2</sub> O <sub>3</sub> %	1.43	1.27	1.29	1.33
DTC S%	0.46	0.40	0.54	0.46
DTC LOI%	-3.04	-3.06	-2.96	-3.02

This Mineral Resource has been defined using geological boundaries and a cut-off grade of 10 wt% DTC and includes minor internal dilution. All reported concentrate grades were weighted by DTC.

### Ore Reserves within Designed Pit (Cut-off 10% DTR)

Reserve Classification	ROM (Mt)	DTR%	Conc. (Mt)	Fe%	SiO2%	Al2O3%	TiO2%	<b>S</b> %	P%
Probable	388	35.5	131	68.8	2.06	1.41	0.45	0.55	0.003

# Appendix B – Savage River



### **Mineral Resource and Ore Reserve Estimates**

Mineral Resource	Tonnes (Mt)	Grade (%DTR)
Savage-River Total		
Measured	86.4	54
Indicated	131.9	53
Inferred	87.8	49
Total	306.0	52

Ore Reserve	Tonnes (Mt)	Grade (%DTR)
Savage-River Total		
Proved	50.6	51
Probable	67.9	51
Total	118.5	51

Mineral Resources and Ore Reserves have been estimated for Grange Resources Tasmania Savage River magnetite deposit at the end of May 2010.

### **Qualifying Statements**

The Measured and Indicated Mineral Resources are inclusive of those Mineral Resources modified to produce the Ore Reserves. The Inferred Mineral Resources are, by definition, additional to the Ore Reserves.

A lower cut-off grade of 15% DTR was used in the calculation of both the Mineral Resources and Ore Reserves.

The Ore Reserve was calculated using a 1.087 dilution factor and a mining recovery factor of 0.939. These factors are based on periodic reconciliation specific to mining areas.